

GLOBAL EXPRESSION OF INTEREST (EoI) FOR PROVISION OF ENGINEERING SERVICES AT RAJASTHAN, GUJARAT AND ANDRA PRADESH, INDIA

Cairn Oil and Gas, a vertical of **Vedanta Limited** is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan; Offshore block CB/OS-2; located off the west coast of the state of Gujarat; Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding (ICB) Process for **“Provision of Engineering Services”** on long term basis. The scope includes providing engineering design and consultancy services for upcoming Oil & Gas projects and ongoing operations in Rajasthan block, Gujarat block and Andhra Pradesh block.

Scope of Work broadly includes:

- Engineering services - required for various upcoming Oil & Gas development activities including upgrade of existing facilities and development of new facilities viz. Oil / Gas Processing Terminal, Well-Pads, Water Treatment, Power Systems, Export Pipeline, Gas pipeline, Infield Pipeline Works, Enhanced Oil Recovery related activities etc., all of which are geographically widespread across Rajasthan, Gujarat & Andhra Pradesh
- FEED / Basic engineering and Detailed engineering - It would involve activities such as adequacy / optimization studies, techno commercial and feasibility studies, FEED and basic engineering studies, cost estimation, assessment of new / alternative technologies, design of packages, process simulations and any other engineering related works for both Oil and Gas fields, both in brown-field and green-field environment as applicable
- Sub-sea pipeline and oil and gas platform related engineering services to support production at CB-OS/2 & Ravva blocks

Only those entities who meet the “Specific Pre-Qualification Criteria” as mentioned below are requested to respond to this EOI. The selected consultants would not be permitted to sub-contract the awarded jobs / sections of the job without Cairn’s explicit approval.

Interested companies meeting following criteria should respond to this EoI:

1. The respondent should have carried out at least one (1) FEED/ Detailed Engineering services for Oil & Gas project / Petrochemical Project / Pipeline Project / Power Project / other heavy industry project with billing of at least 75,000 Man-hours in the last five years or at least two (2) FEED/ Detailed Engineering services for Oil & Gas project / Petrochemical Project / Pipeline Project / Power Project / other heavy industry project with billing of at least 50,000 Man-hours in the last five years
Fully owned Indian subsidiaries/Indian subsidiaries of Foreign Companies can also express their Interest based on the credentials of their Parent Company subject to submission of Parent Company Guarantee along with the EoI submission.
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 0.60.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Letter of interest clearly indicating the project reference
- ❖ Detail Company Information with Organisation structure.
- ❖ Details of completion of similar type of projects in the last three years under heading:
 - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project
 - e) Clients name f) Contact details of the Client (Cairn may approach the client directly for the feedback)
 - g) HSE statistics, LTI graph etc.
- ❖ Bidder shall provide contract copies of major contracts executed (in each of the category of services listed above) in each of the preceding five years
- ❖ Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
- ❖ Service Completion Certificates, Client Feedback etc of similar contracts executed in the last five years.
- ❖ Details of software available, management of change systems, project controls systems and procedures, quality systems etc.
- ❖ Typical Project Planning and Execution methodology. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
- ❖ Reference list of relevant facilities experience for onshore oil and gas projects including processing facilities, pipelines, terminals, gathering systems / field production, brown field/ green field.
- ❖ LTI track record, HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years,
- ❖ Quality assurance & quality control practices currently in place for the execution of similar work.
- ❖ Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest
- ❖ Documents in support of Health & Safety
- ❖ Environment & Quality [HSEQ] performance.
- ❖ Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors

would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of publication of this EOI.

Website Media